

Dr Nick Motson



# Master's degrees with real-world focus

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Sinthujon Murugavarothayan,

MSc in Real Estate Investment (2019)

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Our London home is the beating heart of a community spanning 150 countries. Its proximity to the Square Mile and Tech City offers unrivalled access to the best of global business intelligence and innovation. Benefiting from our contacts with numerous City firms, many of our students move on to positions in those firms every year. Our worldleading faculty chose us to be part of a unique centre of academic excellence – and you can do the same.

This is extraordinary calling. Come and be a part of it.

#### AN EXCEPTIONAL OFFER

- A wide choice of full-time, part-time and online master's degrees
- A great location to live, study and find career opportunities
- High-quality, career-relevant teaching in stimulating, modern facilities
- Proactive career support and advice throughout
- International elective opportunities for students to study abroad. Recent locations have included Dublin, Paris, Madrid, Mannheim, New York and
- Superb local and global networking opportunities through links with alumni, leading employers and institutions.

#### MEETUS

We hold regular information sessions, one-to-ones and masterclasses at the Business School and also in cities around the world. Visit: www.cass.city.ac.uk/masters/events.

#### **ASK A STUDENT**

If you have any questions about the student experience, visit the website to ask one of our current students: www.cass.city.ac.uk/masters/ask-a-student

\*Limited availability, locations are subject to change and dependant on travel restrictions.

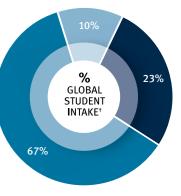
All degree modules in this brochure were offered in 2020/21 and are examples only. Please visit our website to see what is available for 2021/22.











UK

European

Overseas

† Across the Business School master's degrees portfolio 2019/20.

# **ACTUARIAL AND INSURANCE MASTER'S DEGREES**

## **Actuarial Science**

**Full-time** 

www.cass.city.ac.uk/actscience

If you have strong technical ability and an interest in solving business problems, becoming an actuary is one of the most rewarding career choices you can make.

The MSc in Actuarial Science will propel you into the profession by offering you a firm grounding in the fundamentals of actuarial science, insurance, finance, investment, business analytics and machine learning. Its fast-track study route allows you to gain professional exemptions before embarking on

The course is accredited by the Institute and Faculty of Actuaries to offer exemptions from their Core Mathematics, Core Statistics and Core Business professional examinations (Subjects CM1, CM2, CS1, CS2, CB1, CB2).

We were the first institution in the world to develop an MSc in Actuarial Science and introduced it in 1985. Today it remains cutting edge, following regular reviews from employers through our Advisory Board, and now has an innovative Business Analytics pathway.

> Since September 2020, we are the first in the world to offer an MSc in Actuarial Science with Business Analytics pathway, which will also prepare you for the non-traditional actuarial field of business analytics.

#### **ROUTES TO SUCCESS**

The actuarial profession is a highly respected body whose members are among the most highly paid in the UK. Our graduates work for a variety of employers, including insurance companies, consultancy firms, banks and investment managers.

#### **MODULES OFFERED**

#### **Pre-study modules**

- Introduction to R Programming
- Introduction to Python Programming

- Financial Mathematics (CM1(1)) (compulsory)
- Finance and Financial Reporting (CB1)
- Business Economics (CB2)
- Probability and Mathematical Statistics (CS1)
- Research Methods for Actuarial Professionals (compulsory)

- Contingencies (CM1 (2)) (compulsory)
- Financial Economics (CM2)
- Insurance Risk Modelling (CS2)
- Analytics Methods for Business\*
- Machine Learning\*

- Business Research Project and one elective\*\*
- Applied Research Project and three electives
- Five electives
- Compulsory for MSc in Actuarial Science with Business Analytics pathway.
- \*\* Students electing to take the MSc in Actuarial Science with Business Analytics pathway will not be offered this option as they are required to take at least two Term 3 electives from MSc in Business Analytics.

# **Actuarial Management**

Full-time and part-time www.cass.city.ac.uk/actman

We aim to produce highly skilled actuarial professionals and this degree has been designed to meet the needs of actuarial employers and those from other sectors requiring financial risk managers. It focuses on developing skills in the areas of life and non-life insurance, health and care, pensions, finance and investment.

We were the first institution in the world to develop an MSc in Actuarial Management and launch it in 1997.

The degree is accredited by the Institute and Faculty of Actuaries, enabling you to study the key areas of actuarial practice and gain exemptions from the Core Practices (CP1, CP2, CP3) and Specialist Principles (SP1-SP8) subjects of the Institute and Faculty of Actuaries. CP3 is offered as an exemption by subject. You may also gain exemptions from the Core Principles (CB1, CB2, CS2, CM2) subjects.

#### **ROUTES TO SUCCESS**

Our graduates work for a range of employers, including insurance companies, investment and retail banks, actuarial consultancies and government and non-government organisations.

#### **MODULES OFFERED**

#### Term 1 and 2

- Actuarial Practice (CP1) Part I, Term 1
- Actuarial Practice (CP1) Part II, Term 2
- Strategic Management and Marketing, Term 1
- Research Methods for Actuarial Professionals, Term 1

In addition to these modules, you will choose three from the following list of electives\*:

- Life Insurance (SP2), Term 1
- Pensions and Other Benefits (SP4), Term 1
- General Insurance Reserving and Capital Modelling (SP7), Term 1
- Finance and Financial Reporting (CB1), Term 1\*\*
- Business Economics (CB2), Term 1\*\*
- Health and Care (SP1), Term 2
- Finance and Investment A (SP5), Term 2
- Finance and Investment B (SP6), Term 2
- Insurance Risk Modelling (CS2), Term 2\*\*
- Financial Economics (CM2), Term 2\*\*
- General Insurance Pricing (SP8), Term 2
- Modelling Practice (CP2), Term 2

 Business Research Project and one elective

 Applied Research Project and three electives

#### OR

- Five electives
- \* You are required to complete at least two SP modules from this list of electives.
- \*\* These modules are hosted by the MSc in Actuarial Science and students on that degree will be given preference where space is limited.

#### A real perspective

Sanau Kantai

MSc in Actuarial Management (2019)

Actuarial Analyst

Zamara, Kenya

"The MSc in Actuarial Management is highly regarded in the actuarial industry. I chose the Business School for its overall ranking as well as its location in London, which offers great access to one of the most developed actuarial markets worldwide.

The most obvious benefit of the **MSc in Actuarial Management** is the exemptions from the actuarial professional exams. They go a long way in the journey to becoming a qualified actuary.

I found the flexibility of the third term of the programme very beneficial. Being able to choose between different levels of research and a selection of modules allowed me to tailor the programme into one that was best suited to the avenues I chose to pursue post-graduation. I particularly enjoyed one of the Specialist Technical modules. The core reading was transformed into real-life scenarios that we could think through for ourselves. These application skills have proved very valuable to me now in my career."





# **Insurance and Risk Management**

Full-time and part-time www.cass.city.ac.uk/irm

ACTUARIAL AND INSURANCE MASTER'S DEGREES

A key issue for all major firms, business risk takes many forms, including fluctuations in currencies, interest rates and commodity prices; threats to physical assets from earthquake, windstorm and other natural perils; man-made threats of terrorism, fraud and criminality; plus a host of further operational risks that surround all commercial enterprises.

This degree explores this world of risk and the growing relationship between insurance, risk management and financial services. If you already hold a CII Advanced Diploma, there is a special fast-track January start, giving exemption from the first term of the MSc.

#### **ROUTES TO SUCCESS**

Our graduates hold positions in top companies worldwide, including major insurers and re-insurers, international insurance brokers, Lloyd's of London, investment and retail banks, accountancy firms, management consultancies and industrial corporations.

#### **MODULES OFFERED**

#### Term 1

- Theory of Risk and Insurance Markets\*
- Risk Management\*
- Principles of Finance and Financial Analysis
- Insurance Law and Regulation\*

#### Term 2

- Accounting and Financial Management in Insurance
- Business Organisation and Corporate Strategy in Insurance and Financial Services
- General Insurance\*
- Risk Analysis and Modelling

#### Term

- Three electives and a Business Research Project
- \* Students who hold a CII Advanced Diploma are eligible for a 'fast-track' January start and are exempt from these modules.

"Studying with so many insurance practitioners is truly an asset and gave me the opportunity to build my commercial awareness and gain a deeper knowledge about how the insurance industry works."

Ting Tina Cheung, MSc in Insurance and Risk Management (2020)



# **Banking and International Finance**

**Full-time** 

www.cass.city.ac.uk/mscbif

The MSc in Banking and International Finance is designed to equip you for an outstanding career in the banking and international finance sector.

Over 20 nationalities are represented in a typical intake, with the international dimension of the degree further enhanced by the backgrounds of the permanent and visiting academic faculty. This global perspective adds range and depth to the student experience, and creates worldwide networking opportunities after graduation.

The degree is a Chartered Financial Analyst Institute (CFA) Partner Programme and is fully accredited by the Chartered Bankers Institute (CBI) and the Institute of Chartered Accountants in England and Wales (ICAEW).

#### **ROUTES TO SUCCESS**

Graduates move into a wide range of careers in banks, as portfolio managers, in finance departments of industrial and service companies, as consultants, in central banks and as auditors in multinational financial organisations.

#### **MODULES OFFERED**

- Commercial and Investment Banking
- Financial Statements Analysis
- Finance and Investments
- Quantitative Methods for Finance
- Research Methods for Finance **Professionals**

#### Term 2

- Corporate Finance
- Fixed Income
- Risk Management
- International Finance

 Business Research Project and one elective

 Applied Research Project and three electives

#### OR

■ Five electives

# CFA Institute

The CFA is a programme partner for our finance degrees meaning that our curriculum is closely tied to the practice of investment management and is helpful to students preparing for the CFA exams.

"The location in the heart of the City of London provides unparalleled access to a range of different firms and professionals in banking and business. I have not only gained the specialist knowledge I sought, but also the confidence to execute in practical application."

Wyatt Himmer, MSc in Banking and International Finance (2020)

# **Finance**

**Full-time** 

www.cass.city.ac.uk/mscfin

If you are a flexible, high-calibre student, our MSc in Finance has the potential to open up global career opportunities. This is because we are among the world's most respected business schools, meeting the needs of employers with a unique blend of theory and practice. The degree is designed to fit your career aspirations, with module content regularly modified and refined to reflect the most up-todate industry practice.

The MSc in Finance equips you with a broad portfolio of skills relevant to the worlds of investment and risk management and corporate finance. You will explore hedge fund strategies and performance and develop an understanding of corporations' capital structure and dividend payment decisions. On completion, you may be eligible for exemption from professional examinations from the **Chartered Institute of Management Accountants** (CIMA) and the Association of Chartered Certified Accountants (ACCA). The degree is a Chartered Financial Analyst Institute (CFA) Partner Programme.

#### **ROUTES TO SUCCESS**

Our graduates move into roles including financial analysis, risk management and consultancy, within fields such as corporate finance, fund management and banking.

#### **MODULES OFFERED**

- Corporate Finance and Valuation
- Financial Reporting
- Statistics in Finance
- Theory of Finance
- Research Methods for Finance **Professionals**

#### Term 2

- Asset Management
- Derivatives and Risk Management

And two of the following:

- Advanced Corporate Finance
- International Finance
- Fixed Income

Business Research Project and one elective

 Applied Research Project and three electives

 Two modules (Mergers and Acquisitions and Trading and Market Microstructure) and three electives

### A real perspective

Aamina Asim

MSc in Finance (2020)

Investment Banking Intern

**Equirus Group** 

"Having had an inclination towards quantitative subjects and hailing from a business family that has been involved in trade and commerce, it was only natural that I took an interest in finance.

This led me to choose the globally renowned MSc in Finance degree at the Business School. My degree was a rollercoaster ride but one that I will most definitely cherish. The challenges, opportunities and diversity it has to offer is unparalleled. The strategic location in the heart of London, which is the finance hub, also adds great value to the entire experience.

The Business School has been extremely crucial in moulding me and preparing me for the fast-paced, competitive world of finance."





# **Corporate Finance**

Full-time

www.cass.city.ac.uk/msccf

This exciting degree will develop your financial expertise to the highest level, giving you the opportunity to specialise in corporate finance (one of the most popular sectors of financial services) and equipping you with the knowledge to navigate the rapidly changing global landscape of corporate finance.

The degree is a Chartered Financial Analyst Institute (CFA) Partner Programme. There are exemptions from some exams of the Chartered Institute of Management Accountants (CIMA) and the Association of Chartered Certified Accountants (ACCA).

#### **ROUTES TO SUCCESS**

Our graduates move into a diverse range of financial sector careers, including investment banking, securities sales and trading, foreign exchange, hedge funds, private banking, asset management, credit products, financial and credit risk management and consultancy.

#### **MODULES OFFERED**

- Corporate Finance and Valuation
- Financial Reporting
- Statistics in Finance
- Theory of Finance
- Research Methods for Finance **Professionals**

#### Term 2

- Topics in Mergers and Acquisitions
- Advanced Corporate Finance
- Corporate Risk Management
- Financial Statement Analysis

Business Research Project and one elective

 Applied Research Project and three electives

Five electives

#### **CFA INSTITUTE INVESTMENT FOUNDATIONS CERTIFICATE**

Offer-holders planning to undertake a finance-related master's degree at the Business School are advised to consider taking the CFA Institute Investment Foundations certificate. To find out more, visit www.cfainstitute.org/programs/ investment-foundations

# **International Accounting and Finance**

**Full-time** 

www.cass.city.ac.uk/msciaf

#### The MSc in International Accounting and Finance offers an expertly structured degree, giving you the real-world accounting and finance expertise that leads to a wide range of rewarding international roles.

This highly practical degree prepares you for a leading role in the global investment community. It provides you with a combined expertise in accounting and corporate finance and demonstrates how to assess performance and conduct valuation of firms using complex financial and accounting data.

The degree is a Chartered Financial Analyst Institute (CFA) Partner Programme. There are exemptions from some exams of the Chartered Institute of Management Accountants (CIMA), the Association of Chartered Certified Accountants (ACCA) and the Institute of Chartered Accountants of England and Wales (ICAEW).

#### **ROUTES TO SUCCESS**

Our graduates move into a range of careers in the financial sector, including roles as analysts in accounting firms, corporate finance, auditing, regulatory bodies and consultancy.

#### **MODULES OFFERED**

#### Term 1

- Applied Empirical Accounting
- Finance 1: Corporate Finance and Valuation
- Financial Reporting
- Strategic Cost Management
- Research Methods for Finance **Professionals**

#### Term 2

- Accounting Information and Capital
- International Financial Management
- Finance 2: Advanced Corporate Finance
- Financial Statement Analysis

Business Research Project and one elective

 Applied Research Project and three electives

#### OR

 International Financial Reporting Standards with two electives - Super elective, earns students certification from the ICAEW

 International Financial Reporting Standards with an Applied Research Project

Five electives

#### A real perspective

Katarina Aleksandrovic

MSc in International Accounting

and Finance (2017)

Reform Support Specialist

Cardno International Development

"The Business School was my first and only choice for postgraduate study, as I have always aspired to obtain one of the most prestigious master's degrees in finance in the very heart of London.

The decision to enrol onto the MSc in International Accounting and Finance is, without a doubt, the one I'm most proud of. The modules I have taken have enabled me to gain a comprehensive understanding within the field of accounting and finance and to obtain highly relevant and valuable skills.

In addition to outstanding professors, I love the heart and soul of the Business School. At the risk of sounding cliché, postgraduate study at the Business School is what I would always recommend to all hard-working and ambitious students who are not afraid to dream big."



# **Investment Management**

**Full-time** 

www.cass.city.ac.uk/mscim



Many of our students move into careers in the financial services sector, where understanding how to use dealing screens is a key skill.

Our Refinitiv Trading Room and Bloomberg Finance Lab complement classroom-based study by offering an opportunity to work with these key financial resources.

The MSc in Investment Management is founded on three principles: academic rigour, relevant knowledge and an international orientation.

You will acquire a sound knowledge of the theoretical foundations that underpin modern investment and risk management techniques. These principles are applied in practice through case studies and the use of online databases such as Bloomberg and simulators. The practical aspect of the degree is delivered by lecturers with significant industry experience and by leading industry practitioners, providing a vital link between theory and practice.

The course is a Chartered Financial Analyst Institute (CFA) Programme Partner and is accredited by the Chartered Institute for Securities & Investment (CISI), the Chartered Insurance Institute (CII) and the Chartered Alternative Investment Analyst Association (CAIA).

"Studying at the Business School in London gives you the opportunity to connect with many employers in the financial services sector, giving you a wide range of insight to different roles. The careers service is very active and organises many events, which are always beneficial to attend."

Chiel Dupont, MSc in Investment Management (2019) Portfolio Analyst, Minerva Investment Management Society

#### **ROUTES TO SUCCESS**

Graduates work as traders, fund managers, risk managers, security analysts, brokers and corporate treasurers.

#### **MODULES OFFERED**

#### Term 1

- Equity and Fixed Income Analysis
- Macroeconomics for Investment Managers
- Portfolio Theory
- Quantitative Methods in Investment Management
- Research Methods for Finance Professionals

#### Term 2

- Alternative Investments
- Structured Products
- Advanced Financial Statement Analysis
- Portfolio Management

#### Term 3

 Business Research Project and one elective

#### OR

 Applied Research Project and three electives

#### OR

Five electives

# **Mathematical Trading and Finance**

Full-time

www.cass.city.ac.uk/mtf

If you already possess excellent applied mathematical skills, this degree combines academic rigour with a strong practical dimension to give you a solid foundation in financial mathematical theory and practice.

This will enable you to participate fully in the ever-changing derivatives markets, where financial innovation and globalisation have created new investment opportunities, risks and instruments.

You will acquire a sound knowledge of mathematical finance, stochastic calculus, derivatives valuation, financial engineering, quantitative risk modelling, numerical methods and econometric techniques.

#### **ROUTES TO SUCCESS**

Our graduates go on to pursue a wide range of careers in derivatives trading and risk management with many of the world's leading financial institutions.

#### **MODULES OFFERED**

#### Term 1

- Asset Pricing
- Derivatives
- Stochastic Modelling Methods in Finance
- Foundations of Econometrics
- Applied Research Tools

#### Term 2

- Risk Analysis
- Fixed Income
- Quantitative Trading
- Machine Learning for Quantitative Professionals

#### Term 3

 Business Research Project and one elective

#### OR

Applied Research Project and three electives

#### OR

Five electives



QUANTITATIVE FINANCE MASTER'S DEGREES

# **Quantitative Finance**

Full-time

QUANTITATIVE FINANCE MASTER'S DEGRE

www.cass.city.ac.uk/qf

This degree is designed to give you a sound understanding of the quantitative aspects of finance used by practitioners and academics.

It focuses on topics such as econometrics, forecasting and risk modelling and covers the financial instruments and the financial theory from a mathematical and practical point of view. It also equips you with knowledge of computer software and programming languages such as Matlab.

#### **ROUTES TO SUCCESS**

Our graduates are suitable for a number of roles in the financial industry requiring extensive and in-depth market analysis, or for a career in asset management. You will also be equipped to continue your postgraduate studies with a PhD in any area of quantitative finance.



Our careers team is committed to professional development, working with you to increase your employability and enabling you to stand out in the job market. You can get help with honing your CV and preparing for interviews and presentations.

#### **MODULES OFFERED**

#### Term 1

- Asset Pricing
- Derivatives
- Stochastic Modelling Methods in Finance
- Foundations of Econometrics
- Applied Research Tools

#### Term 2

- Risk Analysis
- Fixed Income
- Econometrics of Financial Markets
- Numerical Methods Applications

#### Term 3

 Business Research Project and one elective

#### OR

Applied Research Project and three electives

#### OR

Five electives

# **Financial Mathematics**

Full-time

www.cass.city.ac.uk/fm

This degree equips you with the tools needed to undertake high-quality research in both financial and academic institutions. It is mathematically rigorous, but also links theory with real-world developments.

You should have a general interest in learning the more technical and mathematical techniques used in financial markets; but you don't need to have a background in finance.

The degree focuses on stochastics and simulation techniques and also covers some econometrics.

You'll cover a wide range of elementary and advanced topics in stochastics, including Levy processes and different simulation techniques.

#### **ROUTES TO SUCCESS**

Graduates will be equipped for roles involving the development of pricing and risk management models and their testing, or for a career as a risk analyst or quantitative analyst. The degree also provides a solid platform for further postgraduate studies, such as a PhD in mathematical finance.

#### **MODULES OFFERED**

#### Term 1

- Asset Pricing
- Derivatives
- Stochastic Modelling Methods in Finance
- Foundations of Econometrics
- Applied Research Tools

#### Term 2

- Risk Analysis
- Fixed Income
- Advanced Stochastic Modelling
- Simulation Techniques and Financial Modelling

#### Term 3

 Business Research Project and one elective

#### OR

Applied Research Project and three electives

#### OR

■ Five electives

Aton Buense

MSc in Management (2017)

Analytics EMEA

Bloomberg LP

"I wanted to really learn from the best. I chose the **Business School based on** recommendations from some of my colleagues.

They really emphasised the fact that here it's not just about the business and management. but there was a strong alumni community that is focused on things like management, finance and supply chain; so I really wanted to have that broad contribution from the experts and broaden my horizons.

The Business School has so many different experts in different areas, you get to learn from the very best in the field."



# Management

Full-time

www.cass.city.ac.uk/management

This AMBA (Association of MBAs) accredited degree is academically rigorous and highly practical, offering graduates from a variety of backgrounds the opportunity to develop knowledge and skills in key areas of modern management. Based on an MBA-style curriculum, it provides cutting-edge knowledge in all management disciplines.

The degree, which is consistently highly ranked by the Financial Times, focuses on the latest management tools and draws on leading-edge research from our world-renowned faculty. You will also develop practical skills such as group work, leadership, decision-making, communication, managing conflict and job interview techniques.

#### **ROUTES TO SUCCESS**

The MSc in Management is an extremely versatile qualification and we have helped our graduates to pursue a wide range of careers in the corporate and consulting world. We also encourage students who want to develop their own innovative business ideas, or those wishing to pursue a career in their family business.

#### **MODULES OFFERED**

#### Term 1

- Accounting and Finance
- Principles of Marketing and Strategy
- Digital Management
- Quantitative Methods for Business

#### Term 2

- Business and Managerial Economics
- Research Methods and Data Analytics for Business

#### Plus any two from:

- Supply Chain Management
- Organisational Behaviour and HRM
- Advanced Strategy Analysis
- International Finance
- Entrepreneurship

 Business Research Project and three electives



# **Marketing Strategy and Innovation**

**Full-time** 

www.cass.city.ac.uk/msc-marketing

Providing an academically rigorous and professionally relevant education, this degree combines sound theoretical foundations in marketing and innovation with a deeper examination of key topics such as brand management, digital marketing and consumer behaviour.

The MSc in Marketing Strategy and Innovation is specifically tailored for students with little or no prior marketing experience and study background. It equips you with the analytical capabilities needed to deal with complex marketing issues. It also instils essential 'soft' skills - including creativity, initiative, persistence, team working, communication and leadership - required to influence people and organisations. Crucially, the degree enables you to harness the latest digital technology in the pursuit of effective solutions.

Your lecturers bring topics to life through interactive classes, case discussions, lectures with leading marketers and hands-on innovation and communication tasks.

#### **ROUTES TO SUCCESS**

We are committed to creating not only excellent marketers, but also responsible leaders, and this ethos pervades the MSc in Marketing Strategy and Innovation, Exploring topics such as corporate social responsibility enables you to reflect on the wider social implications of marketing decisions and adapt quickly to the tone and tempo of modern business.

#### **NOTABLE EMPLOYERS**

Google, Interbrand, GfK, Unruly, Nestlé, Hogarth/WPP, Dunnhumby, Starcom Mediavest and Brand Union.

#### **MODULES OFFERED**

#### Term 1

- Marketing Fundamentals
- Marketing Strategy and Practice
- Creativity. Innovation. Design
- Essentials of Accounting and Finance
- Market Research

- Analytical Methods for Marketing
- Consumer Behaviour
- Brand Management and Communication Strategies
- Digital Marketing and Social Media

 Two core modules (Product Innovation Management and Technology and Marketing: Engaging the future) followed by three electives or a **Business Research Project** 



"The induction was fantastic as I met many people from all over. I appreciated the diversity in backgrounds and everyone's willingness to help out. It was from this diverse set that throughout the year I was able to learn and develop as a marketer and person."

Luigi Ferrara, MSc in Marketing Strategy and Innovation (2018)











# MANAGEMENT MASTER'S DEGREES

# **International Business**

Full-time

www.cass.city.ac.uk/msc-ib

This degree equips students with cutting-edge knowledge and skills required to develop a career in international business and to undertake business across national boundaries. This is especially pertinent in light of the backdrop of the current globalisation or anti-globalisation drivers and the accelerating digital transformation of business.

The curriculum is designed to enable you to face the challenges of a complex global and interconnected world. Differences between countries and their markets have remained a major stumbling block for employees and managers venturing abroad. Local operations function in radically different ways and internationalising risks increase uncertainty all of these challenges are examples of 'liability of foreignness', which has been identified as the leading killer of international management ambitions. Success abroad requires tools to reduce this key threat and our curriculum will provide you with these tools.

#### **ROUTES TO SUCCESS**

The MSc in International Business will prepare you for functional or operational roles such as international product manager, project manager, business development manager, account manager or finance/ accounting, marketing and strategy roles in any global setting.

#### **MODULES OFFERED**

#### Term 1

- International Business and Economics
- Managing People in a Global Context
- Managerial Finance and Accounting
- Research Methods and Business Analytics

#### Term 2

- Strategy in a Globalised World
- Global Leadership

#### AND TWO OF THE FOLLOWING:

- International Marketing
- Multinational Financial Management
- Global Supply Chain Management
- Entrepreneurship and Managing Growth in a Global Context

- International Business Research Project
- Global Issues of CSR
- Plus two specialist electives

# **Business Analytics**

www.cass.city.ac.uk/msc-business-analytics

If your professional objectives include generating and capturing greater competitiveness in data-driven businesses, then the MSc in Business Analytics combines academic rigour with authentic experience to support your career progression.

Essential analytical skills and business knowledge are prized by employers who are keen to improve the operational efficiency, business performance and strategic management of their organisation. This degree aims to bridge the gap between the computing function and business leaders.

You will develop a comprehensive set of skills and attributes that are essential to becoming a successful business analyst. Besides achieving effective and persuasive communication, our module leaders draw attention to ethics-related issues, which are key to responsible leadership.

#### **ROUTES TO SUCCESS**

Our graduates are trained to participate in the strategic management process, improve financial performance and advise on designing effective measures of organisational performance, for which evidence-based data is a strategic asset in the decision-making process. Our aim is to provide a foundation for those who will determine the scope and direction of data analytics research within an organisation.

#### **MODULES OFFERED**

#### Term 1

- Organisational Behaviour and People **Analytics**
- Network Analytics
- Data Visualisation
- Quantitative Methods

#### Term 2

- Analytics Methods for Business
- Machine Learning
- Revenue Management and Pricing
- Strategic Business Analysis

- Applied Research Project
- Four specialist electives

#### A real perspective

Ashhab Ahmad

MSc in Business Analytics (2019)

**Business Solutions Consultant** 

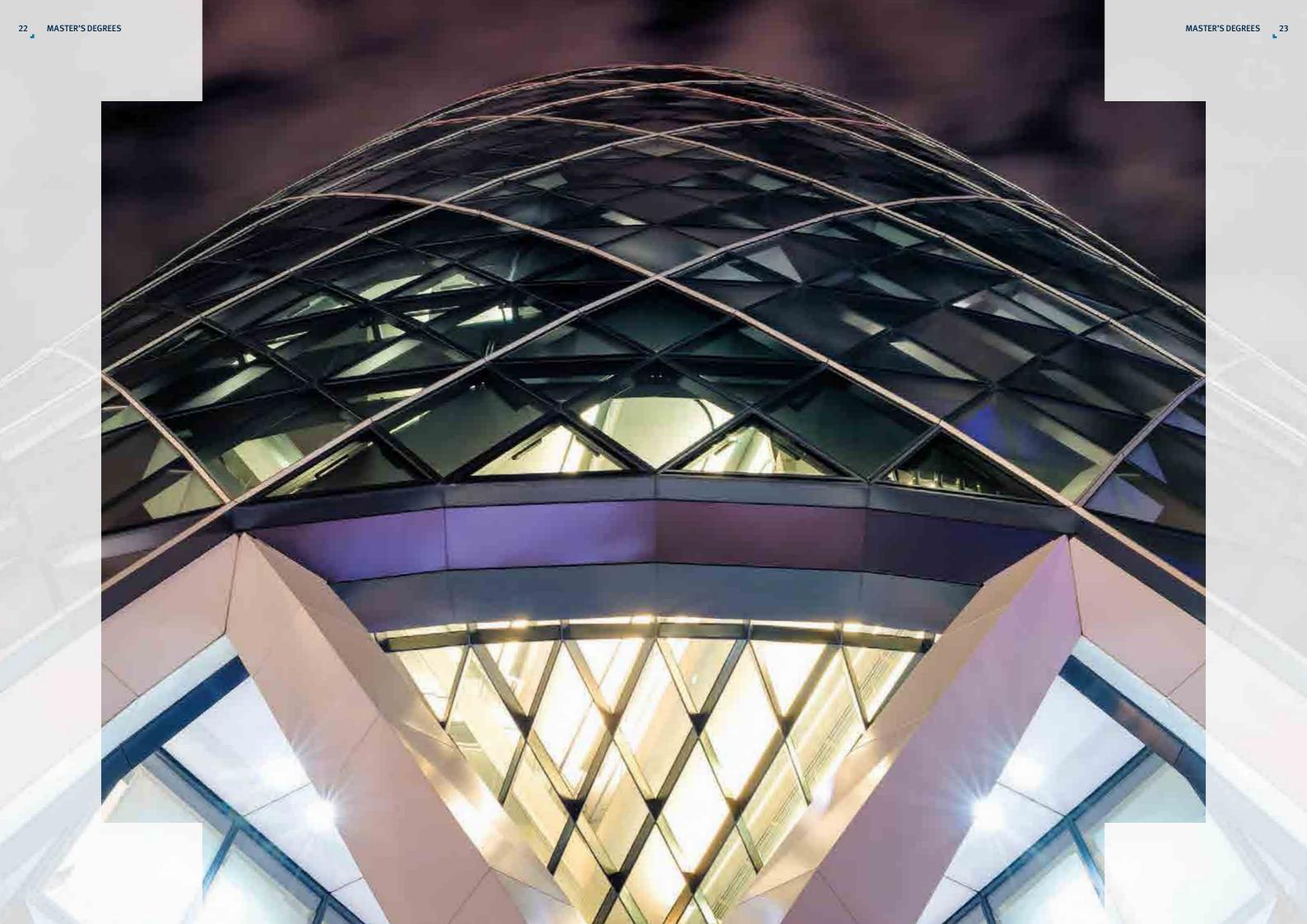
Voiant, Toronto

"Initially there was a steep learning curve, but the beauty of pushing yourself to the limit is that you are investing in yourself! When the second term started, I found myself much more at ease with the technical coding aspects of the classes and assignments.

No doubt, I feel much more equipped to take up the pressing challenges of the digital economy and use data as a resource in my career. I always had an appreciation for tech and in the MSc in Business Analytics, I found my true calling: a combination of business and technology applied to essentially take the analytics advantage!

I know that within the short span of one year's time, I have equipped myself with a unique skillset to bridge the gap between business and technology teams - effectively differentiating myself in a hypercompetitive job market. If your passion lies in business and you want to equip yourself with some essential technical skills, you cannot go wrong with the MSc in **Business Analytics.**"





MANAGEMENT MASTER'S DEGREES

# **Global Supply Chain Management**

**Full-time** 

www.cass.city.ac.uk/msc-supply-chain

Combining a deep understanding of core theories and concepts in international supply chain and operations management, with an emphasis on analytical and decisionmaking frameworks, this degree is designed to create knowledgeable and confident supply chain professionals whose skill sets are attractive across industry sectors.

The MSc in Global Supply Chain Management covers topics such as strategic supply chain management and procurement, supply chain analysis and finance, and the management of operations. Applying theory through various teaching tools and live cases enables you to understand the complexity of managing global supply chains and develop the critical thinking needed to operate effectively at specialist level. This degree has been accredited by The Chartered Institute of Logistics and Transport (CILT, UK) and offers full exemption from the educational requirements for Chartered Membership.

"The Business School has one of the best teaching styles I've ever seen. The professors make it really easy to learn, using their personal experience to teach us."

#### **ROUTES TO SUCCESS**

The aim of this degree is to develop graduates with strong strategic supply chain knowledge and advanced analytical and consulting skills. These qualities are highly valued across industry sectors and our students move into roles such as procurement management in retail, supply chain consultancy and specialist finance positions in the banking and insurance sectors.

#### **MODULES OFFERED**

- Essentials of Accounting and Finance
- Strategy for Delivering Value
- Analytics for Supply Chain Management
- Operations Management
- Introduction to Supply Chain Management

#### Term 2

- Research Design
- Project Management
- Global Procurement
- Supply Chain Finance
- Logistics and Transportation Analytics

#### Term 3

- Consulting Skills for GSCM
- Business Sustainability

Business Research Project and one

#### OR

Four electives

# **Innovation, Creativity and Leadership**

Full-time and part-time www.cass.city.ac.uk/masters-creativity

This dynamic degree focuses on developing practical skills that will enable you to lead change and deliver innovation within your organisation. It is about more than learning how to be creative, as graduates emerge with the entrepreneurial skills needed to turn ideas into action.

The master's in Innovation, Creativity and Leadership (MICL) delivers perspectives from the worlds of psychology, business, design, technology, creative writing, creative industries, leadership and law, equipping you with the tools and leadership skills to successfully manage innovation projects while fast-tracking your career.

You will develop a wide range of practical skills in the fields of creativity and innovation, as well as acquiring techniques that you can use in your professional and personal life to deliver truly original solutions. You will also gain entrepreneurial knowledge and skills, so that you can harness the creativity of your colleagues, stakeholders and clients within and outside your organisation.

#### **ROUTES TO SUCCESS**

Innovation is key to companies competing in today's unpredictable economic climate. The MICL has been designed for professionals who are keen to learn how to manage innovation and explore the potential unlocked by enabling a creative climate within their organisation. Our current students come from a variety of backgrounds including IT, marketing, hotel management, the public sector and consultancy.

#### **MODULES OFFERED**

#### Term 1

- Leading Creative Design
- Creative Writing
- Creative Problem Solving and Leadership
- Intellectual Property Law and Management

- Technologies, Creativity and Innovation
- Delivering Innovation
- The Psychology of Creativity and Innovation
- Creativity and the Creative Industries

You will have the choice of these two exit

 Research Methods, Small Project and three electives

Research Methods and Individual Project

#### A real perspective

Callie Seymour

Master's in Innovation,

Creativity and Leadership (2018)

Community Manager, Artgym

"I worked in US politics as a political consultant for six years, specialising in political communications and marketing.

I found the master's in Innovation, Creativity and Leadership - a unique interdisciplinary programme, exploring creative leadership and innovation in business, the arts, law, psychology, design and digital technology.

Students are required to have spent at least three years in a work environment. So members of the cohort were all professionally experienced.

My personal highlight was my dissertation as I was able to merge my past experience with my learning from the programme. I had the opportunity to spend time inside a political party and use some of the innovation processes.

My time at the Business School armed me with the tools that I needed to make a career switch into a new industry and gave me the foundation, help and courage to make that change possible."





#### A real perspective

Wendi Lai Lai

MSc in Entrepreneurship (2018)

Co-founder & CEO

Lonbrella

"Since starting in the Business School, I implemented the teaching from my course to initiate my own venture, Lonbrella, London's first umbrella rental service.

I first pitched Lonbrella during our first class, New Venture Creation, where we had to prepare a business pitch for investors. The pitch was well received, it seemed surreal how something that started as a mere idea now became a plausible business venture.

This course is unlike any other master's degree in the world. It is for risk takers who thrive on competition, opportunities and uncertainty in the commercial world. Since starting the MSc in Entrepreneurship I've implemented what I've learned to initiate my own venture."



# **Entrepreneurship**

Full-time

www.cass.city.ac.uk/msc-entrepreneurship

Created and taught by leading academics and entrepreneurs, this degree equips aspiring entrepreneurs with the toolkit and experience necessary to successfully launch new ventures and make a significant impact in their sector.

The degree is designed for graduates interested in launching their own business, learning how to be more entrepreneurial within large corporations or taking their family business to the next level. Being very close to the 'Silicon roundabout', you will be perfectly placed to exploit the opportunities created by this programme.

#### **ROUTES TO SUCCESS**

Potential opportunities after graduation include continuing as the founder or CEO of the venture created during your studies. This may be in a variety of sectors including IT and e-commerce, banking and finance, consulting, professional services, engineering, manufacturing and retail. If you're not planning to start your own business, hiring organisations are always on the lookout for candidates with entrepreneurial spirit and know-how. You will also complete a professional development portfolio during the degree.

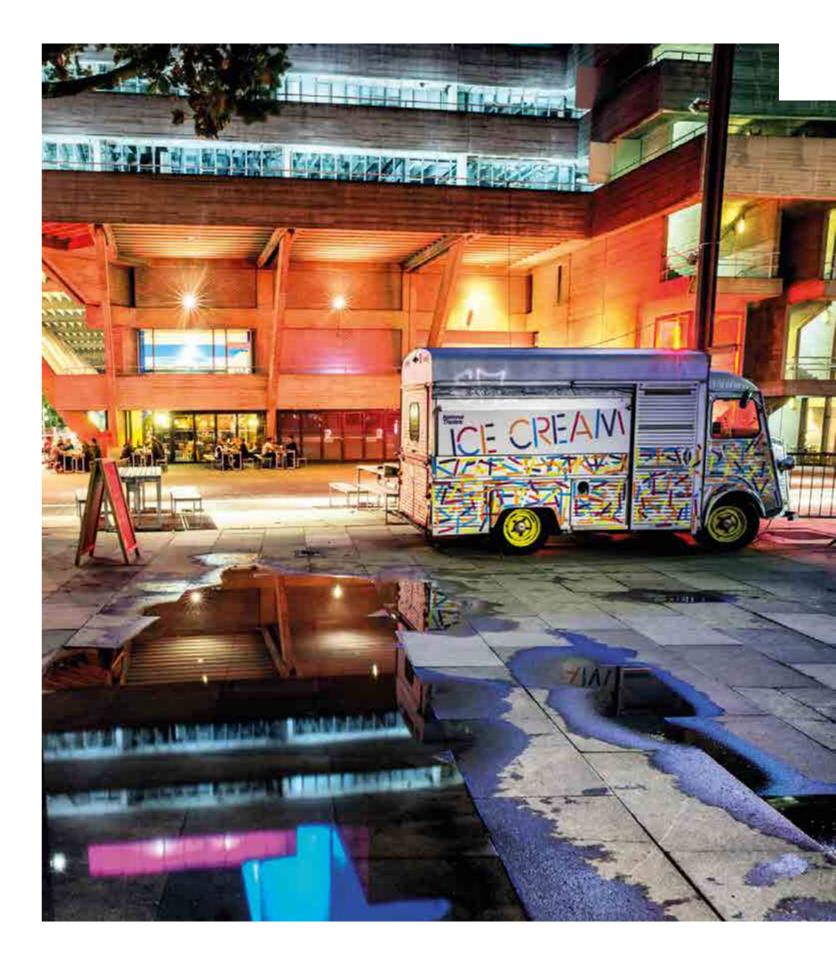
#### **MODULES OFFERED**

#### Term 1

- New Venture Creation
- Managing Innovation
- Accounting for Entrepreneurs
- Marketing Innovations
- Entrepreneurship Mentoring (throughout the course)
- New Product Development

- Leading Entrepreneurial Teams
- Funding the New Venture
- High Growth Entrepreneurship
- Sales Management
- Branding and Digital Marketing
- Managing Operations for Scaling Up

- The Entrepreneurial Adviser: Problem Solving for Early-Stage Companies or **New Initiatives**
- M&A and Other Exits for Entrepreneurs
- Business Plan Project / Accelerator Entry or three electives



Pauline Liadi

MSc in Shipping, Trading

and Finance (2017)

Credit Officer, DVB Bank SE

"As I come from a traditional shipping family, I have always found shipping fascinating, which led to my decision to pursue a career in shipping finance. I decided to apply for the MSc in Shipping, Trade and Finance because the programme is well-known within the industry and a lot of people I admire have done it in the past.

The academic staff were very approachable, helpful and always willing to share their experience of the market. Also, the Business School attracts industry professionals from the shipping finance field to give talks.

The cohort was fantastic some of them graduates, like me and others with many years of professional experience in the industry.

The MSc is very practical and is focused on the real needs of the market. The Business School trained us on how to act in reallife situations, which is why I felt more confident and ready to start working in the business world after graduating."



# **Shipping and Energy**

The Costas Grammenos Centre for Shipping, Trade and Finance at the Business School – which provides teaching to these two master's degrees - was established in 1983, introducing a unique, integrated approach to global business.

Recognised internationally for its educational excellence, the Centre demonstrates its commitment to the global business community and to its students by organising conferences, symposia and seminars featuring leading figures in commerce, finance, industry, government and international organisations.

The Centre is renowned for its research, teaching and international dialogue in the areas of energy economics, shipping finance, shipping risk finance, commodity finance, commodity trade, financial and commodity risk modelling and management.

These degrees are designed to enable you to operate at the highest levels of international business, including banking and finance, shipping, transport, logistics, energy and other related sectors and industries.

Some students also will have the unique opportunity to conduct their research projects in association with the Maritime Directorate of the UK, Department for Transport (DfT), or as part of the Maritime Masters Programme of Maritime UK and the Research Support Programme of the Bank of England. Upon completion, their findings are presented to senior policy makers and business leaders.

The MSc in Energy, Trade and Finance is validated by the Energy Institute and students can become members after graduating. The MSc in Shipping, Trade and Finance is validated by the Institute of Chartered Shipbrokers. Graduates will be granted exemptions from various examinations of the Institute.

#### **ROUTES TO SUCCESS**

The Centre's reputation for educational excellence and location in the City of London - the nexus of the global financial, maritime, insurance and commodity trading industries offer graduates unparalleled networking and job-seeking opportunities.

The majority of graduates from the MSc in Shipping, Trade and Finance go on to work within the shipping industry and are employed in a variety of different roles, including ship broking, chartering and operation, as well as roles within marine insurance. Graduates from this degree also go on to work within the financial services sector, in areas such as investment banking and asset management.

Graduates from the MSc in Energy, Trade and Finance hold key positions and have eminent careers in over 70 countries, in fields such as commercial banking, commodity trading, government, investment banking, law, logistics management, management consultancy, manufacturing, shipping, finance, shipping operations, stockbroking, and university research and teaching.

# Shipping, Trade and Finance

#### **Full-time**

www.cass.city.ac.uk/tradefinance

#### **MODULES OFFERED**

#### Term 1

- International Economics
- Managerial Accounting
- Principles of Finance
- Quantitative Methods
- Shipping Economics
- Research Methods and professional skills

#### Term 2

- Advanced Quantitative Methods
- Corporate Finance
- Financial Markets
- International Commodity Trade
- Shipping Investment and Finance

Business Research Project and one elective

 Applied Research Project and three electives

Business Analytics for Energy, Shipping, Trade and Finance, plus four 10 credit electives.

# **Energy, Trade** and Finance

#### **Full-time**

www.cass.city.ac.uk/etf

#### **MODULES OFFERED**

#### Term 1

- Energy Economics
- Managerial Accounting
- Principles of Finance
- Quantitative Methods
- Oil and Energy Transportation and Logistics
- Research Methods and professional skills

- Advanced Quantitative Methods
- Corporate Finance
- Financial Markets
- Oil and Energy Trading
- Power and Renewable Markets

 Business Research Project and one elective

Applied Research Project and three

Business Analytics for Energy, Shipping, Trade and Finance, plus four 10 credit electives.



#### A real perspective

Flavien Menu

MSc in Real Estate (2019)

**Founder of Office for Cities** 

"I knew I needed to develop deeper knowledge of the financial and investment markets to be able to drive forward positive impact in the real estate industry. I chose the Business School as I knew it would offer me the skills I needed.

My most important lessons came from my modules in finance, real estate development, asset management, taxation and quantitative techniques in investment. These modules offered me an impressive breadth of knowledge.

I learned how to apply theory to real-life case studies and developed a strong sense of teamwork and appreciation for team-building. Overall, my studies helped me visualise how to create an innovative branch of property development."



# **Real Estate**

Full-time

www.cass.city.ac.uk/realestate

Offering access to a wide variety of career paths, this degree is ideal if you're keen to develop a career in the real estate industry but are unsure of the direction you want to take.

The MSc in Real Estate is designed to provide a broad background in real estate investment, appraisal and development, with the core modules encompassing a wide variety of areas including real estate finance, valuation, development, market analysis and economics.

The degree offers a choice of pathways, which vou choose between in the second term. One option adds more UK-specific skills in law, valuation and taxation for those who want to join the graduate-entry programmes of chartered surveying firms. The second focuses more on financial analysis and international markets for those looking to work in investment, finance, development or outside the UK.

#### **ROUTES TO SUCCESS**

RICS

The MSc in Real Estate is accredited by the Royal Institution of Chartered Surveyors (RICS), and enables graduates to begin the **RICS Assessment of Professional Competence** (APC) qualification. Our graduates have gone on to senior roles in a range of property management and consultancy businesses, as well as financial institutions.

#### **MODULES OFFERED**

#### Term 1

- Economics and Market Analysis
- Asset and Fund Management
- Principles of Appraisal
- Applied Data Analysis

#### Term 2

- Applied Appraisal
- Financial Modelling

#### AND TWO OF THE FOLLOWING:

- Landlord and Tenant Law
- Investment Vehicles and Portfolios
- Development and Planning
- Applied Valuation and Taxation

 Three electives and Business Research project

# **Real Estate Investment**

**Full-time** 

www.cass.city.ac.uk/mscrei

If you're preparing to enter or advance your career in the field of real estate investment management, real estate finance or the securitised real estate markets, the MSc in Real Estate Investment combines the rigour of a mainstream finance course with the direct application of financial theory and techniques in a real estate context.

The course covers the same core real estate professional skills as the MSc in Real Estate but takes them at a faster pace. It deals extensively with the growth in the securitised real estate markets of Real Estate Investment Trusts and Mortgage Backed Securities. It also examines the growing real estate derivatives market and is designed for students with relevant undergraduate degrees or work experience and strong quantitative skills.

#### **ROUTES TO SUCCESS**

The degree is accredited by the Royal Institution of Chartered Surveyors (RICS) and enables graduates to begin the RICS **Assessment of Professional Competence** (APC) qualification. Graduates from this course may enter the same businesses as those from the MSc in Real Estate, but will be better qualified for real estate analyst roles in investment strategy, financing and research. The MSc in Real Estate Investment offers a clear route for entry to the Investment Property Forum in the UK.

#### **MODULES OFFERED**

#### Term 1

- Investment Markets
- Economics and Market Analysis
- Applied Statistics
- Appraisal and Financial Modelling

- Debt finance and Investment
- Investment Vehicles
- Applied Financial Analysis
- Portfolios and Asset Allocation

#### Term 3

 Three electives and Business Research project



EAL ESTATE MASTER'S DEGREES



# Study opportunities

# **Electives**

Whether studying full-time or parttime, your choice of electives in Term 3 of your master's degree can deepen your knowledge of your specialist field or add breadth to your understanding by providing insight into a complementary area.

#### **ELECTIVES OFFERED IN 2019/20 INCLUDED:**

- Corporate Restructuring
- Driving Supply Chain Innovation Through Technology
- Hedge Funds
- Applied Machine Learning
- Introduction to Python
- Mergers and Acquisitions
- Private Equity Investment
- Political Risk Management
- Real Estate Fund Management
- Technical Analysis and Trading Systems
- Visual Basics in Finance

#### AN INTERNATIONAL PERSPECTIVE

All master's students – including those on part-time degrees – can also opt to take an international block elective, giving their studies a global dimension and preparing them for a career on the world business stage. Though you have to pay your own expenses and availability is limited, our growing portfolio of international electives is an invaluable source of insight and competitive advantage. Recent highlights include:

- One-week start-ups international field trip – previously taught in Barcelona and Paris, though location is subject to change
- Global real estate markets elective taught in Dublin, Ireland
- Project finance and infrastructure investment elective taught in Madrid, Snain
- Procurement elective at Mannheim Business School, Germany
- Monetary policy elective taught at the Singapore Management University
- Investment strategy elective taught in New York, USA
- Venturing for Social Impact, taught in Nairobi, Kenya

# Your application

The master's programme has a rolling admissions process: prospective students can apply for one of our specialist master's degrees at any time in the admissions cycle.

#### WHEN TO APPLY

Applications open at the beginning of November. Applying early maximises your chances of securing a place and making all necessary arrangements for your future studies.

#### **HOW TO APPLY**

You can apply by submitting an online application form and supporting documents:

- University transcript: (interim or final) stating a list of modules passed and examination marks. We are looking for at least an undergraduate degree equivalent to a UK 2.1 or higher in a relevant subject
- Proof of proficiency in English (for example, a well-balanced IELTS score of 7.0 with no less than 6.5 in writing, or an undergraduate degree from an English speaking country)
- GMAT and CFA results, proof of professional exams and qualifications, if applicable and available
- CV and personal statement
- Two confidential references (one of them should be academic).

#### **TIER 4 STUDENT VISA HOLDERS**

If you are a Tier 4 visa holder and wish to follow the five electives route in the third term, your formal course end-date may be moved forward to the end of July 2021.

MASTER'S DEGREES

+44 (0)20 7040 8600

Consequently, your Tier 4 student visa may be shortened based on the new degree length. The University is not able to sponsor your Tier 4 visa after successful completion of the degree, as continued engagement with the University is no longer required. If you choose to undertake the Business Research Project as part of your master's degree, there will be no change to your visa. If you want any advice about the implications of taking the elective modules on your Tier 4 visa, please contact the University's International Student Advice team.

#### **SCHOLARSHIPS**

We offer a number of funding opportunities for our master's students. Please check the website for the most up-to-date information. Please note that most of the scholarship applications have a deadline in the beginning of May.

International electives are subject to availability and travel restrictions.

#### A real perspective

**Neetish Rampersad** 

MSc in Global Finance (2019)

Financial Regulator

**Financial Services Commission** 

Mauritius

"The degree has helped me in furthering my knowledge and developing insight into financial products offered by segments of the financial sector and it has, without a doubt, boosted my confidence to deal with the evolving financial world.

I've also enjoyed doing this course because of its flexibility. I would find it difficult to attend lectures at specified times in a classroom. This course suited my needs and is very innovative in its structure. It allowed me to complete a master's at the times I wanted to."



# **Global Finance (online)**

Online

online.cass.city.ac.uk

Developing your financial expertise to the highest level, the MSc in Global Finance provides a comprehensive grasp of the principles and theories of finance and their application to reallife corporate situations, both locally and internationally.

The course is set in the context of the wider global economic environment and encourages you to critically analyse contemporary theories and practical case studies.

This part-time online degree can be completed within 24 months. It offers you the academic rigour and support of a master's degree combined with the flexibility and convenience of online study. There are intakes each year in January, May and September.

All the materials, lectures, class discussions, activities and assessments are available in our modern, easy to use digital platform and you will be taught online by our top academics with access to their expertise and day-to-day practical support throughout the degree. You will study alongside, and network with, other online students from around the globe.

Our online students are full members of the Business School community, with access to our digital library resources and expert careers advice. Students who are able to come to London can make full use of our campus facilities in the heart of the City of London and all students are invited to attend our prestigious graduation ceremony when they complete the course.

On graduation, you will join our active alumni network of 45,000 people in over 150 countries.

#### **ROUTES TO SUCCESS**

The world of international finance, with its many career opportunities and continuous demand for sharper, brighter and more adaptable employees, is an attractive choice for many top-calibre graduates with numerical skills. This degree has the potential to open up global career opportunities for students equipped with a combination of high-level interpersonal skills, in-depth knowledge and analytical skills in a rapidly changing and ever more complex business environment.

#### **MODULES OFFERED**

The course comprises 12 core modules, which run in sequence and are taught throughout the year, with short breaks between modules. Each module concludes with an assessment that students take online.

- Foundations of Finance
- Bonds and Equity Analysis
- Investment Strategy
- Financial Statement Analysis
- International Finance
- Derivatives and Risk Management
- Alternative Investments
- Corporate Finance
- International Banking
- Asset Management
- The Insurance Industry
- Global Real Estate

A Postgraduate Certificate in Global Finance (4 modules) and a Postgraduate Diploma in Global Finance (8 modules) are also available. Please visit our website for further information.



**Executive Education** T: +44 (0)20 7040 8665 E: execed@city.ac.uk www.cass.city.ac.uk/execed



**PART-TIME STUDY** 

# **Executive Master's in Medical Leadership**

Part-time

www.cass.city.ac.uk/execed-emml

#### The Executive Master's in Medical Leadership offers advanced leadership training to doctors.

This specialised two-year, part-time degree develops leaders who can transform healthcare systems in ways that ultimately help people live longer, healthier lives.

With our strong research background in healthcare business intelligence and leadership, we have collaborated with clinicians, healthcare partners and experts to create this bespoke part-time programme structured to fit into your busy schedule.

Our goal is to equip you with the skills you need to improve your organisation's performance and, ultimately, improve people's health. Designed for high performers with clinical experience and aspirations to become an expert leader, this degree will enable you to realise the Faculty of Medical Leadership and Management (FMLM)'s Leadership and Management Standards for Medical Professionals.

Healthcare is moving towards a model of physician leadership. By completing the degree, you will gain the essential business skills and critical mindset necessary to lead this transformation in how healthcare is organised and delivered.

What we teach is evidence-based and draws on our own research and case studies, as well as the knowledge of experts. You will also work with a personal coach over the two years.

#### MODULES WILL HELP YOU LEARN HOW TO

- Manage people and organisational change
- Use techniques for managerial accounting and business planning
- Use data analytics to drive decision-making
- Formulate strategy and drive innovation
- Navigate the regulatory and health policy environment
- Understand the positive impact good leaders can make.

#### **MODULES OFFERED**

- Expert Leadership
- Personal Leadership Development
- Regulation, Policy and Strategy in Health
- Leading Innovation in Healthcare
- Managing People and Change in Healthcare
- Managerial Accounting and Business **Planning for Medical Leaders**
- Healthcare Analytics
- Marketing and Machine Learning
- Leadership Impact Project

The Executive Master's in Medical Leadership is now available using apprenticeship levy funding. Please visit the website for more information.

"Transformative" is a word that many doctors have used about the Executive Master's in Medical Leadership (EMML), evidenced by the number of students and alumni who have moved quickly into leadership positions."

Dr Amanda Goodall, Course Director, Executive Master's in Medical Leadership

# **Executive Master's** in Leadership

Part-time: two year www.cass.city.ac.uk/execed-eml

#### This course is designed for aspiring leaders and managers with a good first degree or a relevant professional qualification and at least three to five years' work experience in a senior role.

It is delivered in a flexible, block-taught format, integrating both campus and workbased learning.

Participants learn how to think and act strategically in line with their organisation's objectives, helping them to make a real impact. The first year covers a general management route with modules such as accounting, leadership and marketing strategy. The second year builds on what was covered in year one by developing key areas of specialist content which are important for leadership and management roles across multiple industries.

The final component of the degree will be a work-based project, which brings together elements of learning from different parts of the course and shows the student's accumulated knowledge and understanding of management and leadership and its application to their own organisation. The topic of the work-based project will be agreed between student and employer and must be of benefit to their business.

Please note that this course is only available for study using apprenticeship levy funding.

#### **MODULES OFFERED**

- Accounting and Finance for Business Leaders
- Managing People and Change
- Principles of Marketing & Strategy
- Personal Leadership Development for **Experts and Professionals**
- Supply Chain Management
- Advanced Strategy Analysis
- Digital Technologies and Business Innovation
- Business and Managerial Economics for Leaders

#### **ROUTES TO SUCCESS**

This course represents an opportunity for career development and progression to aspiring leaders within their organisation in a range of different sectors. Successful candidates will also be eligible for professional accreditation from either the Chartered Management Institute or the Institute of Leadership and Management.



"The Executive Master's in Leadership will provide senior leaders and managers with an academically rigorous and professionally relevant education that will serve their career needs through academic, personal and professional development."

Professor Amit Nigam, Course Director, Executive Master's in Leadership and Professor in Management

Come and meet

# **Charities Master's programme**

Part-time

**PART-TIME STUDY** 

Charities master's degrees
T: +44 (0)20 7040 5114
E: charityapps@city.ac.uk

www.cass.city.ac.uk/cce-masters

www.cass.city.ac.uk/cce-masters

A charities master's from the Business School (formerly Cass) is the ultimate academic qualification for the nonprofit sector.

The two-year, part-time structure of our charities master's programme allows students the flexibility of choosing the level of their qualification (Postgraduate Diploma or MSc), and whether they want to cover one subject in depth through a dissertation or a further specialist area (through teaching), to complete the full master's degree.

#### The five courses are:

# PGDIP/MSC CHARITY ACCOUNTING AND FINANCIAL MANAGEMENT

This course is aimed at people already working in charity finance, or those wishing to transfer financial expertise from other sectors. It is designed for those hoping to develop a senior management career in a charity finance function, or become an advisor, auditor or independent examiner to a charity.

#### Modules offered

- Advanced Charity Accounting, Audit and Taxation
- Voluntary Sector Financial Management

#### Shared modules include:

- Diversity and Governance
- Marketing and Fundraising
- People Management in the Voluntary Sector
- Charity Accounting and Finance.

# PGCERT/PGDIP/MSC GRANTMAKING, PHILANTHROPY AND SOCIAL INVESTMENT

This unique course reflects the increasing interest in effective and transparent social funding in both the charitable trust and public sectors. It was developed in response to the demands of leading funding agencies.

#### **Modules offered**

- Principles and Practices of Grantmaking, Philanthropy and Social Investment
- Management of Grantmaking, Philanthropy and Social Investment

# Modules offered Fundraising

best practice.

**FUNDRAISING** 

Strategic Charity Marketing

Shared modules on the PgDip include:

People Management in the Voluntary

PGDIP/MSC CHARITY MARKETING AND

This course is designed for those working at

senior level in marketing and fundraising in

the voluntary and community sector and for

those wishing to transfer relevant skills and

knowledge from experience gained in other

sectors. It combines theoretical rigour with

the application of contemporary professional

Charity Accounting and Finance.

Diversity and Governance

Marketing and Fundraising

#### Shared modules include:

- Diversity and Governance
- Marketing and Fundraising
- People Management in the Voluntary Sector
- Charity Accounting and Finance.

#### PGDIP/MSC NGO MANAGEMENT

One of the only European management courses that focuses on the needs of senior staff and trustees of international NGOs. The course is designed for those hoping to develop a senior management career in international development, become a board member of an international NGO board, or work in a foundation funding work internationally.

#### Modules offered

- NGO Management: the strategic issues
- Managing NGOs: people and practices

#### Shared modules include:

- Diversity and Governance
- Marketing and Fundraising
- People Management in the Voluntary Sector
- Charity Accounting and Finance.

# PGDIP/MSC VOLUNTARY SECTOR MANAGEMENT

Follow an advanced route to develop your management and leadership career within the voluntary and community sector. The course was carefully and expertly developed in partnership with nine leading charities. It is aimed at those currently working in the sector.

#### Modules offered

- Organisation, Leadership and Change
- Managing People and Quality

#### Shared modules include:

- Diversity and Governance
- Marketing and Fundraising
- People Management in the Voluntary Sector
- Charity Accounting and Finance.



"Having worked in the voluntary sector for about 20 years, I had learned on the job. I was a bit of a jack of all trades and I wanted a more theoretical background. The course has given me so much confidence, I am definitely a stronger leader now."

Ruth Dwight, MSc in Voluntary Sector Management (2016), Head of Programmes, Coram Family and Childcare

To hear more from Ruth search for "Cass Ruth positive change"



# An outstanding place to study

Our wide range of full-time and parttime master's degrees is delivered in an exceptional environment and backed by world-class teaching, research and resources.

#### **DESIGNED FOR SUCCESS**

Part of City, University of London, the Business School (formerly Cass) is among the global elite of business schools holding the 'triple crown' gold standard in business education, which comprises AMBA, EQUIS and AACSB accreditation.

Many of our courses are recognised by professional bodies, and you may be awarded exemptions on related professional exams on completion of your degree, helping to accelerate your career.

Our Bunhill Row building is a flexible space designed to encourage the free flow of people and ideas. At its heart, the Business Library offers access to books, journals and specialist databases, including sources for company data and economic information. Our Refinitiv Trading Room and Bloomberg Finance Lab complement classroom-based study by simulating trading in 'real time'.

#### AN EXCEPTIONAL ENVIRONMENT

Our City of London location provides a decisive advantage for your studies and career search. Extensive links with business in the capital provide a rich source of projects for your chosen course and may open doors to jobs before they are even advertised.

We encourage students to create and participate in a range of clubs and societies spanning business, sport and culture. These include Cass Women in Business, The Marketing Society, The Entrepreneurial Society, The Actuarial Society, The Finance Society, The M&A Society, LGBT group, Wine Society, as well as football, basketball and badminton clubs.

#### ADVANCING YOUR CAREER

Our careers team is committed to your professional development, working with you to increase your employability and enabling you stand out in the job market by helping you to hone your CV and prepare for interviews and presentations.

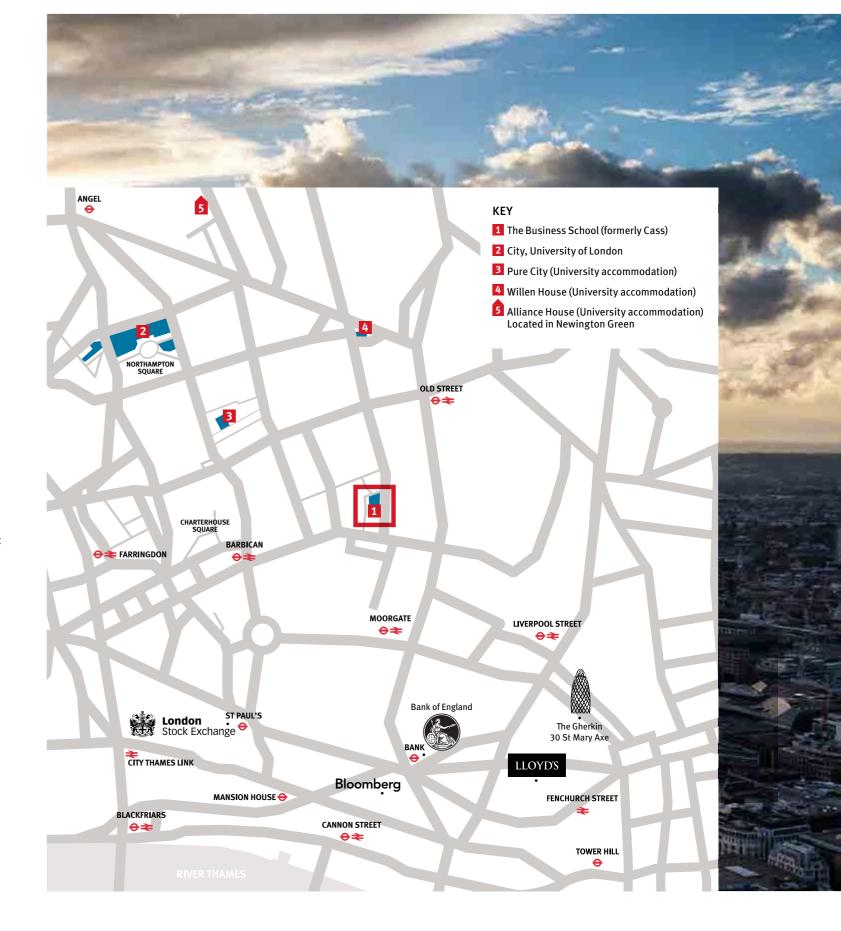
We offer workshops and events with industry experts and career service professionals who are available to advise you on the development of vital business skills.

#### A GLOBAL NETWORK

Our alumni form a powerful and expanding network of prominent people in leading organisations worldwide - there are now 45,000 within a community spanning over 150 countries.

Signing up to our Alumni Online Community helps you to make new connections and provides access to a variety of benefits and services.

As an alumnus, you are entitled to return to the Business School to continue your education with master's and MBA electives\* and use our library resources.



Our location in the City of London provides a decisive advantage for your studies and career search. We have many Fortune 500 companies on our doorstep and many of these visit the School.

MASTER'S DEGREES

<sup>\*</sup>Terms and conditions apply.

# **International partners**

#### CANADA

#### **Queens University**

A two-year dual degree masters's course with one year at the Business School and one year at Queens in Kingston (Ontario).

#### **GERMANY**

#### **University of Regensburg**

A number of students from the University of Regensburg studying on a two year masters in real estate join term 1 and term 2 of the MSc in Real Estate Investment at the Business School.

#### Mannheim Business School

An elective exchange allowing our students to study in Germany and Mannheim students at the Business School.

#### ITALY

#### Bocconi, Milan

Two students each year from the MSc in Investment Management and/or MSc in Corporate Finance can study for an extra year on a fee waiver at Bocconi to get two master's degrees.

#### Luiss, Rome\*

Two students each year from the MSc in Investment Management and/or MSc in Corporate Finance and/or MSc in Banking and International Finance can study for an extra year at LUISS on a fee waiver to get two master's degrees.

#### Universita Cattolica del Sacro Cuore, Milan

A number of students from the two year Italian Masters programme join our finance master's as part of their dual degree.

\* Every year two places are available at each university. Please note that students with Italian undergraduate degrees are not eligible.

#### SINGAPORE

#### **Singapore Management** University (SMU)

A joint MSc in Quantitative Finance.

#### **SOUTH KOREA**

#### KAIST, Seoul

KAIST students take part in either the second and third term or only for the second term on selected master's courses.

#### Sogang, Seoul

Sogang students take part in the second and/or third terms on selected master's courses.

#### UNIST, Ulsan

UNIST students take part in the second and third term of the MSc in Energy, Trade and Finance.

# **International electives**

#### **EUROPE**

#### MSc electives:

- Start ups: International Field Trip, Barcelona, Spain
- Investment Banking in Corporate Finance, Portugal
- Corporate Open Innovation, Hamburg, Germany
- Creating Value with Suppliers, Bologna, Italy
- Luxury Marketing, Milan, Italy
- FinTech, Milan, Italy
- Shipping Company Management, Athens, Greece
- Managing Customer Relationships, Vienna, Austria
- Procurement, Mannheim, Germany
- Project Finance and Infrastructure, Madrid, Spain
- Strategic Innovation in Hyper Competition, Bologna, Italy
- Real Estate Fund Management, Amsterdam, The Netherlands
- Trading and Market Microstructure, Paris, France

#### MSc study tours:

- MSc in Finance, Frankfurt, Germany
- MSc in Management, Prague, Czech Republic; Berlin, Germany; Budapest, Hungary

#### MIDDLE EAST AND AFRICA

#### MSc electives:

- Venturing for Social Impact, Kenya
- Global Real Estate Markets, Dubai, UAE

#### **NORTH AMERICA**

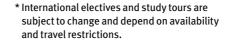
#### MSc elective:

Investment Strategy, New York, USA

#### **ASIA**

#### MSc elective:

Monetary Policy, Singapore



#### The Business School (formerly Cass)

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